



DISTRIBUTORS OF EXCEPTIONAL AUDIO PRODUCTS

## Hana MC Cartridges

*from Japan*

High output for Moving Magnet (MM) phono-stage  
and Low output for Moving Coil (MC) phono-stage

### UK RETAIL PRICE LIST 1st October 2024

#### Elliptical tip series.

Hana EH – high output MC, elliptical stylus £419.00p

Hana EL – low output MC, elliptical stylus £419.00p

#### Shibata tip series.

**NEW** Hana SH Mk2 high output MC, Shibata stylus £645.00p

**NEW** Hana SL Mk2 low output MC, Shibata stylus £645.00p

**NEW** Hana SLM Mk2 MONO low output MC, Shibata stylus £645.00p

#### Micro-Line MC series.

Hana MH - high output MC, Micro-line stylus £1,049.00p

Hana ML – low output MC, Micro-line stylus £1,049.00p

#### SPARES for E,S and M series

3.5gm Subweight (For use between cartridge and head-shell. Painted brass) £ 29.99p

Stylus Guard £ 3.95p

#### Accessories pack:

**E and S series** (Screws+Nuts+Nylon washers x 2.+ screwdriver & brush) £ 13.90p

**M series** (Screws+Nylon washers x 2.+ hex key & brush) £ 13.90p

#### Re-tipping service for E,S and M series

Hana E,S and M series cartridges requiring a replacement stylus due to wear or customer damage will be swapped for a **new (identical cartridge) at 80% the current retail price less UK carriage costs.**

#### Hana Umami series

**NEW:** Hana Umami Blue UB - low output MC £2,149.00p

Hana Umami Red UR - low output MC, Micro-line £3,399.00p

#### SPARES for Umami series

Stylus guard £ 4.50p

#### Re-tipping service for Umami series

Hana Umami cartridges requiring a replacement stylus due to wear or customer damage will be swapped for a **new (identical cartridge) at 70% the current retail price less UK carriage costs.**

#### **Notes**

VAT inc. at 20%

24 months guarantee against any faulty manufacture or materials; this does not cover stylus replacement due to wear through use or miss-use (damage).

**UK Distribution through: Air Audio Services Ltd. [www.hana-cartridges.co.uk](http://www.hana-cartridges.co.uk)**

Prices valid from 23.09.2024 Prices held, subject to changes in manufacturers distribution selling prices, exchange rates, shipping and Duty rates, UK VAT rate etc. Full terms and conditions: [www.airaudio.co.uk](http://www.airaudio.co.uk)